



## DUELING LENDING PANELS

Wednesday, October 6, 2010

**Sheraton Universal Hotel**  
Universal City, CA

### **Small Lenders Panel**

Lessons from the credit crises and what lies ahead for the small lender

Hear the predictions of where the OPPORTUNITIES and PITFALLS for small ABL Lenders will lie in 2011.

**Panel 1: "Are the Fires Out from the Credit Meltdown? What Areas Are Still Smoldering? Where Can We Start Rebuilding?"**

#### Panelists

**Glen Bandy**, Founder & Chief Appraiser, Jay Cobb and Marley

**Dave Drogos**, President, BFI Business Finance

**Tom Novembrino**, Executive Vice President, Gateway Trade Finance

**Scott Whitfield**, Vice President, ABL Manager, Plaza Bank

#### Moderators

**Alex Faló**, Executive Vice President, Celtic Capital Corporation

(along with contributions from members of the audience)

### **Large Lenders Panel**

**Panel 2: "Deal Dynamics in 2010 for Upper Middle Market Transactions"**

#### Panelists

**Tom Murphy**, Managing Director, M&A Capital

**Kevin Cross**, Managing Director, Cerberus

**Scott Avila**, Managing Director, CRG

**Bill Creelman**, Managing Director, BDO

#### Moderators

**Gail Bernstein**, Executive Vice President, PNC Business Credit

#### Main Ballroom

5:00pm – 6:00pm Registration

6:00pm – 7:00pm Presentation

7:00pm – 8:00pm Cocktails and Appetizers

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After October 4, 2010, the registration fee will be an additional \$10.00 for both members and guests. Validated self-parking.

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